



Katherine Pandelidis Granbois

Shareholder and Chair, Business and Corporate

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Services and Industries

- Business and Corporate
- Mergers and Acquisitions
- Banking and Financial Services
- Corporate Healthcare and Life Sciences
- Franchising, Licensing and Distribution
- Hospitality
- Outside General Counsel
- Tax and Tax Controversy
- Entertainment and Art
- Trademark Monitoring Program

Education

The Dickinson School of Law, J.D., 1992

Bucknell University, B.A., *cum laude*, 1988

Admissions

Pennsylvania

U.S. Supreme Court

U.S. District Court for the Western District of Pennsylvania

Katherine Pandelidis Granbois, Esq. is a shareholder and chair of the firm's [Business and Corporate](#) group. With over 30 years of experience, her practice is concentrated in corporate and business law, including:

- Mergers and acquisitions
- Corporate finance
- Joint ventures
- Sales and distribution
- Entity selection and formation
- Formation and counseling of nonprofit entities
- Other commercial matters

Kathy works for clients ranging from startups and professional practices to large family-owned businesses and middle market companies.

Formerly in-house counsel with a Fortune 500 company, a significant amount of Kathy's practice has involved providing external support for in-house legal departments and serving as general legal counsel for companies who do not have in-house counsel.

Kathy is active in the community, currently serving as a board member at ASSETS Lancaster and the LG Health Foundation, and president of the Lancaster chapter of Daughters of Penelope. She has also recently served as a long-time board member of The United Way of Lancaster County (including as chair) and as a mentor in the Lancaster Chamber of Commerce Women in Business mentoring program.

Experience

- Negotiates critical commercial contracts, including private label, contract manufacturing, SaaS licensing and exclusive supply arrangements
- Drafts and negotiates the purchase and sale of businesses in a variety of industries, including manufacturing, distribution, telecommunication, healthcare and retail. Representative transactions include:
 - \$9 million sale of family-owned franchise
 - \$2 million asset purchase of excavating business
 - \$2 million asset purchase of water treatment system business
 - \$15 million sale of family-owned distribution business with multi-generational owners
 - \$20+ million sale of software company through purchase of common, Series A and Series B shares
 - \$25+ million asset purchase of flooring manufacturer
- Counsels start-up and early-stage entities through formation, governance and debt and equity financing
- Counsels entity clients and owners regarding shareholder/membership/partnership agreements withdrawals

and buy-outs

- Develops form commercial documents for clients with national and international customer bases
- Counsels clients regarding sales and distribution relationships and regulation, including regulation relating to franchise, distribution and sales representative relationships and pricing
- Drafts and negotiates commercial leasing, sale and purchase agreements for property owners and management companies
- Structures and negotiates joint venture agreements. Representative transactions include:
 - \$90 million manufacturing joint venture providing exclusive supply to joint venture partners

Recognitions

- Best Lawyers in America® Lawyer of the Year
 - Business Organizations (including LLCs and Partnerships), 2026
- Best Lawyers in America, Business Organizations, Corporate Law and Mergers and Acquisitions Law, 2021-2027
- *Central Penn Business Journal*, Women of Influence, 2019
- Select Lawyer, 2015
- United Way of Lancaster, Rookie of the Year, 2008

Community Involvement

- LGH Foundation
 - Board Member
- United Way of Lancaster
 - Immediate Past Chair (current)
 - Board Chair (2017-2019)
 - Vice Chair, Finance (2015-2017)
 - Board Member (2010-current)
- ASSETS Lancaster
 - Board Member
- Daughters of Penelope
 - President, Lancaster chapter, (2020-present)
- Lancaster Chamber of Commerce & Industry
 - Women in Business, Mentor (2012-2016)

Speaking Engagements

- “Overview of Legal Issues for Start-ups,” ASSETS Idea Incubator (November 1, 2023)
- Guest speaker at Franklin & Marshall College incubator workshop (2020 and 2021)
- Ben Franklin Technology Partners TechCelerator Program, Legal Considerations in Starting a Business (October 4, 2018)

Professional Affiliations

- American Bar Association, Business Law Section, Mergers and Acquisitions and Private Equity and Venture

Capital Committees

- Pennsylvania Bar Association
- Lancaster Bar Association, former Chair – Business, Corporate and Bankruptcy Section
- Women Presidents' Organization, Lancaster Chapter
- Vistage International, Past Member, Trusted Advisor Group