



# Andrew L. Oltmans

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*Shareholder and Chair, Intellectual Property*

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## *Services and Industries*

- Intellectual Property Litigation
- Intellectual Property
- Franchising, Licensing and Distribution
- Litigation
- Food and Beverage

## *Education*

George Mason University School of Law, J.D., 2004

Drexel University, B.S. in Chemical Engineering, 1998

## *Admissions*

Pennsylvania

U.S. Court of Appeals for the Federal Circuit

U.S. District Court for the Middle District of Pennsylvania

U.S. Patent and Trademark Office

Andrew L. Oltmans is a seasoned intellectual property attorney with over 26 years of experience in various areas of IP law. Currently, as chair of Saxton & Stump's [Intellectual Property group](#), Andrew leads a team focused on intellectual property and business strategy, preparation and prosecution of all types of intellectual property, as well as patent appeals and post-issuance procedures.

Andrew has successfully represented companies of all sizes, from large corporations to startups, offering not only expert patent preparation and prosecution services but also strategic counsel on IP portfolio management. His approach focuses on aligning intellectual property strategies with business goals, including innovative filing, enforcement strategies, and overall IP-driven growth. Andrew's deep understanding of both the scientific and legal landscapes, combined with his insight into business strategy, uniquely positions him to protect and leverage groundbreaking advancements in the life sciences sector, helping clients maximize the value of their intellectual property assets.

Before transitioning to law, Andrew used his degree in chemical engineering from Drexel University to work as a developmental and analytical chemist at Johnson Matthey specializing in fuel cell catalyst development, and as a chemical engineer in petrochemical refining operations. This experience has provided him with a solid foundation in research and development and in various areas of chemical engineering, including petrochemical processing, wastewater treatment, and dentifrice manufacture and formulation, and afforded him the opportunity to be named on a number of patent applications as the inventor. This diverse experience fostered deep technical expertise with a strategic approach to intellectual property management. Combining that past practical experience with his six years as a patent examiner and a primary examiner at the U.S. Patent and Trademark Office, Andrew has developed a high level of experience in the chemicals and materials sector. That includes engineered materials such as alloys, composites, polymers, gas turbine systems, coating technologies, HVAC systems, refrigerants, cosmetics, pharmaceuticals, and specialty chemicals. He also possesses experience in software technologies, particularly as utilized in manufacturing, such as control systems. During his time at the USPTO, Andrew examined patents in the chemical arts related to metallurgy and coatings, including superalloy compositions, high-temperature coatings, and conversion coating technologies.

With over 20 years of advising clients, ranging from large manufacturing companies to biotech startups, Andrew provides extensive IP portfolio management and strategic counsel on filing, enforcement, and monetization strategies. This extensive technical and legal background enables Andrew to help clients protect their innovations, develop strategic IP portfolios, and navigate the complexities of intellectual property law in an ever-evolving marketplace.

## ***Recognitions***

- Select Lawyers, Patents, Trademarks, Copyrights and Intellectual Property Law, 2015

## ***Community Involvement***

- Elizabethtown Area School District Mountain Bike Team, Coach (2016-present)

## ***Speaking Engagements***

- “IP Basics and Business Value: Patents, Trade Secrets, Copyrights and Trademarks,” Women Presidents Organization – Lancaster Affinity Group, September 2024
- “Generative AI: Your Company’s Next Star Innovator?,” Manufacturers’ Association, April 2024
- “Driving into the Future: Harnessing AI in Trucking,” Webinar With attorney Doug Marcello for Bluewire, April 2024
- “Making Better Business Decisions Through IP Basics,” Manufacturers’ Association “Wake Up to Manufacturing” Series, April 2023
- “Informed IP Strategy to Drive Your Business Forward & Hot Topics in IP Enforcement,” Association Of Corporate Counsel (ACC) Central PA, April 2023
- “Patent Research: Searching, Monitoring, and Accessing Patent Information,” Ben Franklin Technology Partners TechCelerator Program, September 2017
- “Innovation Protection/IP Strategy,” PittCon Conference & Expo, March 2010

## ***Professional Affiliations***

- Pennsylvania Bar Association
- Lancaster Bar Association
- Dauphin County Bar Association
- ASM International