



Katherine Pandelidis Granbois

Shareholder and Chair, Business and Corporate

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Services and Industries

- Business and Corporate
- Mergers and Acquisitions
- Banking and Financial Services
- Corporate Healthcare and Life Sciences
- Franchising, Licensing and Distribution
- Hospitality
- Outside General Counsel
- Tax and Tax Controversy
- Entertainment and Art

Education

The Dickinson School of Law, J.D., 1992

Bucknell University, B.A., cum laude, 1988

Admissions

Pennsylvania

U.S. Supreme Court

U.S. District Court for the Western District of Pennsylvania

Katherine Pandelidis Granbois, Esq. is a shareholder and chair of the firm's Business and Corporate group. With over 25 years of experience, her practice is concentrated in corporate and business law, including:

- Mergers and acquisitions
- Corporate finance
- Joint ventures
- Sales and distribution
- Entity selection and formation
- Formation and counseling of nonprofit entities
- Real estate acquisitions, sales, commercial leasing
- Other commercial matters

Kathy works for clients ranging from startups and professional practices to large family-owned businesses and middle market companies.

Formerly in-house counsel with a Fortune 500 company, a significant amount of Kathy's practice has involved providing external support for in-house legal departments and serving as general legal counsel for companies who do not have in-house counsel.

Kathy is active in the community, currently serving as a board member at ASSETS Lancaster and the LG Health Foundation, and president of the Lancaster chapter of Daughters of Penelope. She has also recently served as a long-time board member of The United Way of Lancaster County (including as chair) and as a mentor in the Lancaster Chamber of Commerce Women in Business mentoring program.

Experience

- Negotiates critical commercial contracts, including private label, contract manufacturing, SaaS licensing and exclusive supply arrangements
- Drafts and negotiates the purchase and sale of businesses in a variety of industries, including manufacturing, distribution, telecommunication, healthcare and retail. Representative transactions include:
 - \$9 million sale of family-owned franchise
 - \$2 million asset purchase of excavating business
 - \$2 million asset purchase of water treatment system business
 - \$15 million sale of family-owned distribution business with multi-generational owners
 - \$20+ million sale of software company through purchase of common, Series A and Series B shares
 - \$25+ million asset purchase of flooring manufacturer
- Counsels start-up and early-stage entities through formation, governance and debt and equity financing
- Counsels entity clients and owners regarding shareholder/membership/partnership agreements withdraws and buy-outs
- Develops form commercial documents for clients with national and international customer bases

- Counsels clients regarding sales and distribution relationships and regulation, including regulation relating to franchise, distribution and sales representative relationships and pricing
- Drafts and negotiates commercial leasing, sale and purchase agreements for property owners and management companies
- Structures and negotiates joint venture agreements. Representative transactions include:
 - \$90 million manufacturing joint venture providing exclusive supply to joint venture partners

Recognitions

- Best Lawyers in America, 2021-2024, Business Organizations, Corporate Law and Mergers and Acquisitions Law
- Central Penn Business Journal – 2019 Women of Influence Award
- Select Lawyer – 2015
- United Way of Lancaster Rookie of the Year – 2008

Community Involvement

- LGH Foundation
 - Board Member
- United Way of Lancaster
 - Immediate Past Chair (current)
 - Board Chair (2017-2019)
 - Vice Chair, Finance (2015-2017)
 - Board Member (2010-current)
- ASSETS Lancaster
 - Board Member
- Daughters of Penelope
 - President, Lancaster chapter, (2020-present)
- Lancaster Chamber of Commerce & Industry
 - Women in Business, Mentor (2012-2016)

Speaking Engagements

- “Overview of Legal Issues for Start-ups,” ASSETS Idea Incubator, November 1, 2023
- Guest speaker at Franklin & Marshall College incubator workshop 2020 and 2021
- Ben Franklin Technology Partners TechCelerator Program, Legal Considerations in Starting a Business, October 4, 2018

Professional Affiliations

- American Bar Association, Business Law Section, Mergers and Acquisitions and Private Equity and Venture Capital Committees
- Pennsylvania Bar Association
- Lancaster Bar Association, former Chair – Business, Corporate and Bankruptcy Section
- Women Presidents’ Organization, Lancaster Chapter

- Vistage International, Past Member, Trusted Advisor Group