

BUSINESS & CORPORATE

YOUR PARTNER IN SUCCESS



SAXTON & STUMP
LAWYERS AND CONSULTANTS

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SAXTON & STUMP

At Saxton & Stump, we pride ourselves on our exceptional client service. Our goal is not only to protect your business from adverse events and mitigate risk, but to foster an environment for your business to thrive. Our attorneys are focused on your goals through every step of your company's formation and growth.

Our Business & Corporate Law Group has experience handling a wide variety of business-related issues for clients ranging from startups and professional practices to large family-owned businesses and middle market companies.

Our knowledgeable attorneys have experience handling:

- **General Business and Corporate**
- **Entity selection and formation including formation and counseling for not-for-profit organizations**
- **Mergers and acquisitions**
- **Corporate finance**
- **Sales and distribution**
- **Governance documents**

BUSINESS AND CORPORATE

We counsel clients through a multitude of general business and corporate matters including forming, organizing, and managing businesses across various industries. Our attorneys are committed to keeping up with industry trends to best serve clients in a number of areas including manufacturing, distribution, telecommunication, healthcare, and retail. We advise clients with entity selection; structuring and negotiating joint venture agreements; drafting and negotiating business contracts and shareholder, member, and partner agreements; counseling startup and early stage entities; and business succession planning.

► FORMING A BUSINESS

Forming a business can be challenging, which is why we partner with you every step of the way. We will guide you through entity selection and formation, internal governance, debt and equity financing, and the commercial relationships that arise from a budding business.

Our attorneys are equipped to provide guidance and strategy for limited liability companies and partnerships, limited partnerships, general partnerships, C-corporations and S-corporations, professional corporations, sole proprietorships, joint ventures, and non-profit organizations. We counsel clients in choosing the proper entity type based on circumstances, taxation, and liability risk.

► MERGERS AND ACQUISITIONS

Synergy cannot be achieved without thoughtful planning and implementation. Mergers and acquisitions help businesses to achieve their objectives and gain leverage in a competitive market. Our attorneys are equipped to walk clients through drafting, negotiating, and closing mergers, acquisitions, and divestitures for public and private companies. Our attorneys possess the knowledge to help clients weigh the risks and benefits of each business deal to ensure that favorable outcomes are achieved. We also offer counseling for entity clients and owners regarding shareholder, membership, and partnership agreements; withdraws; and buyouts.

► CORPORATE FINANCE

Funding a business is no small feat, and determining which financing method is best for your business can be confusing. Our attorneys help clients evaluate the market and understand the facets of different funding methods to ensure that clients are well-positioned to meet their business objectives. Our attorneys frequently advise clients on the benefits and risks of government, debt, and equity financing.

To expand a business, individuals may utilize venture capital and private equity funding. We advise clients who are providing or seeking investment. Our attorneys aid clients throughout the planning, implementation, and exit process of the investment partnership.



▶ SALES AND DISTRIBUTION

Sales and distribution is the engine of a thriving business. Our attorneys have experience counseling clients regarding a wide variety of sales and distribution relationships and regulations including those relating to franchise, distributor and sales representative relationships, and pricing. We also assist clients with national and international customer bases in developing commercial documents. We regularly negotiate critical commercial contracts including private label, contract manufacturing, SaaS licensing, and exclusive supply arrangements.

▶ GOVERNANCE DOCUMENTS

Without formal agreements in place, business owners are vulnerable to issues arising from ownership transfer rights and obligations, decision-making authority, profit and loss allocation, and others. We help clients mitigate these risks by creating thoughtful governance documents relevant to their entity type, which enable them plan for the future of their business. We also help our clients develop exit strategies that ensure both their personal and business assets are handled properly.

▶ A PROACTIVE APPROACH - MITIGATION

Science has proven the ability to reduce adverse events and claims significantly, which is why our focus at Saxton & Stump is proactive rather than reactive. We aim to reduce our client's risk and take a creative, aggressive approach when trial is necessary to provide our clients with the best possible defense.

Through the support of our legal and consulting teams -- along with the propriety tools we have developed, the application of best practices, and other critical factors -- we help you uncover areas of concern and provide direction to keep you out of court.

▶ LITIGATION

While we are laser-focused on minimizing legal and liability risks to your business, we are also exceptionally equipped to address the variety of concerns and disputes that can arise from business transactions. Among other business law-related claims, Saxton & Stump is experienced in handling:

- Breach of contract cases
- Partnership and joint venture disputes
- Class-action lawsuits
- Business torts
- Breach of fiduciary duty allegations
- Shareholder issues

▶ COORDINATED SERVICE

Saxton & Stump's Business & Corporate Law Group was design to seamlessly coordinate with other teams within the firm as appropriate. Collaboration between practices allows our firm to provide comprehensive and team-oriented services to accommodate all of our clients' legal business needs.

For more information on **Business & Corporate Law**, please contact Katherine P. Granbois, Esq. at kpg@saxtonstump.com or 717.556.1047.

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PRACTICE AREAS

- › Appellate & Post-Trial Advocacy
- › Business & Corporate
- › Construction
- › Healthcare & Healthcare Litigation
- › Insurance
- › Intellectual Property
- › Internal Investigations
- › Labor & Employment
- › Litigation
- › Quality Assurance & Peer Review
- › Real Estate
- › Risk Mitigation & Safety
- › Senior Care Services
- › Trusts & Estates

WHO WE ARE

Saxton & Stump is a full-service law firm providing businesses with legal and consulting services. We apply strategic solutions and problem-solving support to help our clients' businesses, organizations, and personnel navigate legal issues and thrive in an increasingly complex world.

Collaboration across disciplines allows our team to provide the highest level of service. The diverse backgrounds and extensive knowledge of our attorneys, business professionals, and industry experts creates a unique resource for our clients.

At Saxton & Stump, you'll be working with a team built for excellence that provides both quick response times and high-quality work. Our initiative of staying innovative and forward-thinking in the legal industry sets us apart. We also have a strong focus on investing in our team and the community to create robust relationships.

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